



Real Estate Menu



Build Buyer Emotion

Buyer Tips



Identify your Buyers Emotions

Progressing your Buyer through their levels of emotion sells



Be knowledgeable about the Property

Having clear examples of your successful marketing helps plan the next campaign



Identify target Markets

Identify target markets interested in a property like your Sellers and how to advertise to them

Why Choose REM

Mark has personally managed hundreds of Auction Programs to some of Brisbane's most well-respected Auctioneers, with over 7,500 calls to his name.

- ✓ Auctions and Training programs & advice
- ✓ Business Ownership and Principle licence holder
- ✓ Corporate sales & office experience
- ✓ Individual & Group training offered

About REM

Mark started his real estate career in the northern suburbs of London back in March 1984 and has had the opportunity of working in a number of different countries in a range of roles and positions over the last 35 years.

Mark has achieved recognition as a top salesperson, business owner, trainer/coach and Auctioneer having conducted over 7,000 auctions in his career.

GET IN TOUCH TODAY TO MAKE YOUR AUCTIONS PERFORM



0411 197 246



mark@realestatemenu.com.au



www.realestatemenu.com.au